

Vodafone Group Plc : Company collated consensus

€million unless otherwise stated

Based on 14 analysts¹

€million unless otherwise stated				FY26			FY27			FY28		
Based on 14 analysts ¹	Mean	Range		Mean	Range		Mean	Range		Mean	Range	
Income statement												
Europe revenue	27,301	26,605	28,039	27,942	27,176	28,494	28,135	27,186	29,003			
Vodacom revenue	7,985	7,742	8,247	8,305	7,775	9,049	8,592	8,055	9,525			
Other revenue	5,151	4,819	5,471	5,347	4,937	6,071	5,565	5,132	6,958			
Group revenue	40,361	39,379	41,209	41,474	39,915	42,938	42,128	40,003	44,584			
Europe EBITDAaL	7,698	7,587	7,875	7,878	7,594	8,193	8,022	7,550	8,552			
Vodacom EBITDAaL	2,756	2,636	2,856	2,916	2,693	3,137	3,054	2,850	3,442			
Other EBITDAaL	1,025	889	1,143	1,121	940	1,333	1,207	994	1,594			
Group adjusted EBITDAaL	11,480	11,303	11,661	11,915	11,665	12,295	12,283	11,800	12,918			
Depreciation & amortisation	(7,324)	(8,303)	(6,624)	(7,348)	(8,472)	(6,620)	(7,322)	(8,384)	(6,647)			
Adjusted EBIT	4,156	3,000	5,037	4,567	3,192	5,674	4,961	3,416	6,272			
Associate net income	184	(223)	580	181	(223)	603	203	(223)	607			
Net financing costs	(1,238)	(1,841)	(641)	(1,285)	(1,962)	(773)	(1,254)	(2,000)	(752)			
Adjusted profit before tax	3,112	2,039	3,883	3,479	2,196	4,493	3,932	2,611	5,242			
Tax expense	(765)	(973)	(418)	(857)	(1,070)	(463)	(961)	(1,203)	(573)			
Non-controlling interests	(429)	(604)	(326)	(471)	(698)	(382)	(521)	(844)	(363)			
Adjusted net income	1,968	1,220	2,606	2,199	1,352	2,771	2,491	1,579	3,195			
Adjusted EPS (€ cents)	8.47	5.19	10.68	9.80	6.08	11.99	11.11	7.54	13.82			
Dividend per share (€ cents)	4.55	4.50	4.75	4.64	4.50	5.00	4.73	4.50	5.25			
Cash flow												
Adjusted EBITDAaL	11,480	11,303	11,661	11,915	11,665	12,295	12,283	11,800	12,918			
Working capital	(25)	(200)	110	(59)	(239)	50	(79)	(401)	25			
Other	35	0	200	35	0	200	35	0	200			
Capital additions	(7,266)	(7,555)	(7,010)	(7,323)	(7,646)	(7,031)	(7,335)	(7,737)	(6,891)			
Net dividends from investments	265	176	326	220	134	300	174	(215)	306			
Cash tax	(850)	(1,040)	(672)	(913)	(1,040)	(742)	(986)	(1,203)	(758)			
Cash net interest	(1,122)	(1,254)	(810)	(1,170)	(1,310)	(847)	(1,147)	(1,362)	(866)			
Adjusted free cash flow ²	2,503	2,347	2,787	2,684	2,395	3,143	2,918	2,592	3,621			
Restructuring and integration costs	(522)	(700)	(350)	(515)	(700)	(375)	(395)	(550)	(208)			
Spectrum costs	(523)	(861)	(271)	(340)	(500)	(74)	(402)	(817)	(120)			
Free cash flow	1,451	982	1,986	1,815	1,529	2,121	2,094	1,799	2,721			
Net debt	(25,814)	(26,500)	(24,560)	(25,013)	(25,867)	(22,755)	(23,914)	(25,272)	(21,796)			
FX rates												
GBP	0.86	0.83	0.87	0.86	0.83	0.88	0.86	0.83	0.88			
ZAR	20.92	20.53	21.62	21.42	20.53	22.58	21.99	20.53	23.94			
TRY	47.99	42.95	65.30	52.66	44.04	75.58	55.94	44.04	83.98			
EGP	57.47	55.80	60.96	59.18	55.50	72.50	60.42	55.50	76.13			
FY26 guidance ³				(€ billion)		FY26 prevailing FX rates ⁴						
Adjusted EBITDAaL (including UK merger)				11.3 - 11.6		GBP				0.86		
Of which Europe Adjusted EBITDAaL (inc. UK merger)				7.5 - 7.7		ZAR				20.62		
Proforma 10-month FY26 UK merger impact				0.3		TRY				47.42		
						EGP				57.02		
Adjusted FCF (including UK merger)				2.6 - 2.8		Impact of prevailing FX ⁴ on FY26 Group Adjusted EBITDAaL guidance (€billion)				(0.1)		
Proforma 10-month FY26 UK merger impact				(0.2)								

(1) All analyst estimates include the impact of the Vodafone UK and Three UK merger for 10 months in FY26 and for 12 months in FY27 and FY28.

(2) Adjusted FCF is free cash flow before spectrum, restructuring and integration costs.

(3) FY26 guidance excludes the impact of hyperinflation accounting in Türkiye. FX rates (to €): ZAR 20.59, TRY 43.42, EGP 56.74, GBP 0.85. The guidance assumes no material change to the structure of the Group, includes the UK merger impact and is subject to macro economic conditions.

(4) The prevailing FX rates presented are used to show the net impact of foreign exchange rate movements on our FY26 Guidance (which is calculated based on FX rates set at the start of the financial year). The prevailing FX rates are calculated based on the 12-month average for FY26, with actual FX rates used for the period April 2025 – August 2025 (inclusive), and the current spot FX rate, as at 16/09/2025, for the remainder of the financial year.

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