

Vodafone Group Plc : Company collated consensus

€million unless otherwise stated

Based on 13 analysts¹

€million unless otherwise stated	FY26			FY27			FY28		
Based on 13 analysts ¹	Mean	Range		Mean	Range		Mean	Range	
Income statement									
Europe revenue	27,230	26,605	27,503	27,795	27,176	28,293	27,954	27,186	28,682
Vodacom revenue	8,078	7,780	8,421	8,367	8,041	9,047	8,657	8,089	9,537
Other revenue	5,228	4,781	6,292	5,384	4,886	6,409	5,654	5,132	6,958
Group revenue	40,446	39,374	41,741	41,420	39,909	42,938	42,090	39,999	44,584
Europe EBITDAaL	7,666	7,584	7,875	7,831	7,594	8,133	7,951	7,550	8,191
Vodacom EBITDAaL	2,771	2,675	2,825	2,927	2,727	3,137	3,069	2,742	3,442
Other EBITDAaL	1,034	889	1,195	1,126	940	1,333	1,228	994	1,594
Group adjusted EBITDAaL	11,471	11,361	11,595	11,884	11,670	12,276	12,248	11,805	12,918
Depreciation & amortisation	(7,277)	(8,303)	(6,624)	(7,308)	(8,472)	(6,620)	(7,287)	(8,384)	(6,647)
Adjusted EBIT	4,194	3,058	4,971	4,575	3,198	5,656	4,961	3,420	6,272
Associate net income	243	(223)	580	237	(223)	603	255	(223)	607
Net financing costs	(1,271)	(1,841)	(767)	(1,310)	(1,960)	(773)	(1,267)	(1,999)	(752)
Adjusted profit before tax	3,176	2,039	4,052	3,520	2,196	4,493	3,972	2,611	5,242
Tax expense	(761)	(961)	(418)	(845)	(1,070)	(463)	(946)	(1,203)	(573)
Non-controlling interests	(437)	(604)	(325)	(475)	(698)	(382)	(521)	(844)	(363)
Adjusted net income	2,033	1,220	2,677	2,252	1,352	2,824	2,550	1,555	3,195
Adjusted EPS (€ cents)	8.56	5.19	11.31	9.87	6.08	12.61	11.21	7.54	13.82
Dividend per share (€ cents)	4.55	4.50	4.75	4.64	4.50	5.00	4.75	4.50	5.25
Cash flow									
Adjusted EBITDAaL	11,471	11,361	11,595	11,884	11,670	12,276	12,248	11,805	12,918
Working capital	(34)	(150)	100	(57)	(232)	50	(71)	(270)	25
Other	40	0	200	40	0	200	40	0	200
Capital additions	(7,257)	(7,555)	(7,044)	(7,359)	(7,620)	(7,186)	(7,384)	(7,745)	(7,196)
Net dividends from investments	266	176	326	223	134	315	181	(213)	315
Cash tax	(870)	(1,040)	(670)	(933)	(1,040)	(729)	(1,011)	(1,203)	(818)
Cash net interest	(1,128)	(1,254)	(1,008)	(1,161)	(1,311)	(1,004)	(1,131)	(1,270)	(958)
Adjusted free cash flow ²	2,473	2,408	2,607	2,626	2,395	2,797	2,865	2,111	3,276
Restructuring and integration costs	(541)	(700)	(350)	(500)	(700)	(350)	(387)	(550)	(208)
Spectrum costs	(492)	(600)	(271)	(365)	(600)	(74)	(445)	(996)	(120)
Free cash flow	1,441	1,206	1,857	1,761	1,497	2,121	2,032	1,310	2,376
Net debt	(25,734)	(26,612)	(23,295)	(25,034)	(25,919)	(22,588)	(23,935)	(26,599)	(21,721)
FX rates									
GBP	0.86	0.85	0.87	0.86	0.85	0.88	0.87	0.85	0.88
ZAR	20.76	20.38	21.62	21.45	20.41	22.51	22.07	20.41	23.87
TRY	48.95	44.04	65.30	54.21	44.04	75.58	57.47	44.04	83.98
EGP	56.55	55.36	57.39	57.63	55.36	62.30	58.81	55.36	65.42
FY26 guidance ³									
Adjusted EBITDAaL (including UK merger)	11.3 - 11.6								
Of which Europe Adjusted EBITDAaL (inc. UK merger)	7.5 - 7.7								
10-month FY26 UK merger impact	0.3								
Adjusted FCF (including UK merger)	2.4 - 2.6								
10-month FY26 UK merger impact	(0.2)								
FY26 prevailing FX rates ⁴									
GBP							0.87		
ZAR							20.34		
TRY							47.39		
EGP							56.12		
Impact of prevailing FX ⁴ on FY26 Group Adjusted EBITDAaL guidance (€billion)							(0.1)		

(1) All analyst estimates include the impact of the Vodafone UK and Three UK merger for 10 months in FY26 and for 12 months in FY27 and FY28.

(2) Adjusted FCF is free cash flow before spectrum, restructuring and integration costs.

(3) FY26 guidance excludes the impact of hyperinflation accounting in Türkiye. FX rates (to €): ZAR 20.59, TRY 43.42, EGP 56.74, GBP 0.85. The guidance assumes no material change to the structure of the Group, includes the UK merger impact and is subject to macro economic conditions.

(4) The prevailing FX rates presented are used to show the net impact of foreign exchange rate movements on our FY26 Guidance (which is calculated based on FX rates set at the start of the financial year). The prevailing FX rates are calculated based on the 12-month average for FY26, with actual FX rates used for the period April 2025 – September 2025 (inclusive), and the current spot FX rate, as at 28/10/2025, for the remainder of the financial year.

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