

Vodafone Group Plc : Company collated consensus

€million unless otherwise stated

Based on 10 analysts¹

€million unless otherwise stated	FY26			FY27			FY28			
Based on 10 analysts ¹	Mean	Range		Mean	Range		Mean	Range		
Income statement										
Europe revenue	27,478	26,907	28,039	28,198	27,678	28,494	28,434	27,739	29,003	
Vodacom revenue	7,935	7,742	8,211	8,171	7,775	8,942	8,439	7,994	9,624	
Other revenue	5,124	4,687	5,733	5,358	4,797	6,828	5,646	4,865	8,021	
Group revenue	40,509	39,486	41,625	41,660	40,345	44,163	42,369	40,919	46,196	
Europe EBITDAaL	7,663	7,375	7,842	7,871	7,539	8,193	8,026	7,634	8,552	
Vodacom EBITDAaL	2,734	2,636	2,856	2,865	2,693	3,163	2,999	2,850	3,474	
Other EBITDAaL	1,051	964	1,382	1,144	987	1,702	1,240	987	1,966	
Group adjusted EBITDAaL	11,447	11,292	11,570	11,879	11,634	12,403	12,264	11,602	13,073	
Depreciation & amortisation	(7,349)	(8,303)	(6,723)	(7,414)	(8,472)	(6,704)	(7,378)	(8,384)	(6,565)	
Adjusted EBIT	4,098	2,989	4,848	4,465	3,162	5,699	4,886	3,218	6,508	
Associate net income	130	(223)	515	124	(223)	317	148	(223)	356	
Net financing costs	(1,137)	(1,524)	(641)	(1,181)	(1,478)	(776)	(1,159)	(1,414)	(757)	
Adjusted profit before tax	3,105	1,945	3,754	3,431	2,059	4,538	3,906	2,451	5,480	
Tax expense	(744)	(973)	(394)	(823)	(1,034)	(428)	(931)	(1,261)	(536)	
Non-controlling interests	(411)	(503)	(326)	(454)	(570)	(382)	(512)	(680)	(363)	
Adjusted net income	1,967	1,150	2,501	2,165	1,250	3,036	2,467	1,356	3,613	
Adjusted EPS (€ cents)	8.52	4.89	10.53	9.71	5.62	13.10	11.08	7.04	15.60	
Dividend per share (€ cents)	4.56	4.50	4.75	4.66	4.50	5.00	4.78	4.50	5.25	
Cash flow										
Adjusted EBITDAaL	11,447	11,292	11,570	11,879	11,634	12,403	12,264	11,602	13,073	
Working capital	(33)	(200)	110	(76)	(277)	25	(92)	(401)	25	
Other	73	9	200	73	9	200	73	9	200	
Capital additions	(7,255)	(7,445)	(7,010)	(7,291)	(7,558)	(6,976)	(7,302)	(7,638)	(6,891)	
Net dividends from investments	268	86	346	206	(46)	300	172	(256)	306	
Cash tax	(850)	(1,040)	(672)	(902)	(1,040)	(742)	(978)	(1,261)	(758)	
Cash net interest	(1,125)	(1,254)	(843)	(1,171)	(1,313)	(893)	(1,144)	(1,362)	(922)	
Adjusted free cash flow ²	2,474	2,347	2,653	2,659	2,408	3,064	2,924	2,320	3,572	
Restructuring and integration costs	(509)	(700)	(350)	(521)	(700)	(375)	(408)	(550)	(208)	
Spectrum costs	(499)	(621)	(271)	(358)	(500)	(80)	(362)	(500)	(120)	
Free cash flow	1,563	1,164	2,541	1,864	1,546	2,809	2,227	1,519	3,227	
Net debt	(25,841)	(26,500)	(24,916)	(25,139)	(26,735)	(22,755)	(24,080)	(27,168)	(21,796)	
FX rates										
GBP	0.85	0.83	0.86	0.85	0.83	0.86	0.85	0.83	0.86	
ZAR	20.86	20.22	21.57	21.50	20.22	22.99	22.11	20.22	24.37	
TRY	46.30	42.95	50.25	52.91	44.00	68.80	56.45	44.00	75.68	
EGP	57.84	56.39	60.96	60.43	56.39	72.50	61.39	56.39	76.13	
FY26 guidance ³			(€ billion)	FY26 prevailing FX rates ⁴						
Adjusted EBITDAaL			11.0 - 11.3	GBP						0.86
Of which Europe Adjusted EBITDAaL			7.2 - 7.4	ZAR						20.84
Proforma full year FY26 UK merger impact			0.4	TRY						46.15
				EGP						57.92
Adjusted FCF			2.6 - 2.8	Impact of prevailing FX ⁴ on FY26 Group Adjusted EBITDAaL guidance (€billion)						(0.1)
Proforma full year FY26 UK merger impact			(0.2)							

(1) All analyst estimates include the impact of the Vodafone UK and Three UK merger for 10 months in FY26 and for 12 months in FY27 and FY28.

(2) Adjusted FCF is free cash flow before spectrum, restructuring and integration costs.

(3) FY26 guidance excludes the impact of hyperinflation accounting in Türkiye. FX rates (to €): ZAR 20.59, TRY 43.42, EGP 56.74, GBP 0.85. The guidance assumes no material change to the structure of the Group, excludes the UK merger impact and is subject to macro economic conditions.

(4) The prevailing FX rates presented are used to show the net impact of foreign exchange rate movements on our FY26 Guidance (which is calculated based on FX rates set at the start of the financial year). The prevailing FX rates are calculated based on the 12-month average for FY26, with actual FX rates used for the period April 2025 – June 2025 (inclusive), and the current spot FX rate, as at 08/07/2025, for the remainder of the financial year.

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